

**RFP#EPSD.TECH.2020.0001-Addendum1 - Questions and Answers**

<b>Number</b>	<b>Vendor Questions:</b>	<b>EPSD Answer:</b>
1	For section 2.4.1.1, can you confirm how many originals and copies you would like to receive?	Correction, two (2) copies
2	Can you please send the model number for the Microsoft surfaces?	No model number is specified, please use the specifications to provide a like or better model for your proposal
3	Are the units the HP Chromebook 11's with a quantity of 4,500	See documents: Inventory for trade-in appraisal
4	When would you like the pickup for the units you will be trading in	During or immediately after new devices are placed in classrooms
5	What is your preferred method of pricing for the trade in units: Grade pricing or a price per units guarantee	Due to the volume of devices getting condition status on all will be challenging so guaranteed price/unit is preferred
6	Please forward your Microsoft Shape the Future letter	See Documents: Shape the future
7	For the carts are you looking for them to have timers	No, this is not necessary. If recommended for the model devices you are specifying, please note that in your proposal
8	Section 4 of the RFP list specifications for devices. Will there be an addendum specifying minimum specifications for carts?	No, appropriately sized carts for classroom sizes with chargers installed are required. Cart selection and features will be evaluated for value, function and performance for EPSD classrooms
9	The RFP does not mention protective shells. Will there be a need for device protection in the form of shells and or cases? If so will specifications for shells be released as an addendum?	No, EPSD purchased student devices that are 'education ready' and perform well on drop/spill tests. If devices specified are not capable of taking day-to-day classroom use, vendor is encouraged to recommend an optional case
10	Are the G3/G4s the EE editions? How much RAM and how much storage are these devices equipped with? How many of each device?	See documents: Inventory for trade-in appraisal
11	Section 5 (5.2.6) list Labeling with device serial and barcode. Will there be a requirement to label the AC adapters with the same labels? Will these be vendor provided assets tags or East Providence provided? If they are vendor provided, are there any other specifications outside of the aforementioned stated (RFP) serial and barcode number?	AC chargers will be installed in carts Asset tags provided by vendor Just serial and barcode as per the RFP
12	Section 6 outline proposal options. Under each section "Tablet" is reference. Does this refer to iOS devices? If so will they all be iOS or a combination thereof?	Please see 6.1.1.3.1 of the RFP. Proposals should be a single model per proposal but vendors are recommended to provide platform options as available
13	Do you require two asset tags (Serial and asset number barcode) or is the barcode the device serial number?	Barcode should read the serial number
14	Will any apps automatically be pushed down as a part of this MDM enrollment, if so please provide a number of apps or estimate total GB size.	Apps to be pre-loaded via MDM will be minimal, estimate maximum of 50Mb/device
15	Will there be different apps and profiles for each location or will all the devices be configured the same?	Same for all schools

16	Do you require the carts to be loaded with the devices once delivered onsite?	Yes, deployment must be full service delivery to classrooms with devices ready to use
18	Will a 2-Cell Battery be acceptable if it can meet “6 hours of screen time without charge”?	Yes
19	Will AMD processors be accepted as an alternative to Intel?	Yes
20	If Purchase Option Number 1 is decided upon, how will payment be made? Credit Card? Terms?	Terms
21	Google has announced an increase on the Chrome Management Console in the range of 27% effective in March. It won't be in place before the bid is due but definitely will be at the time of any purchase. How do you want us to display the pricing for that?	Similar to special pricing, please note the date the current pricing is valid until and what the price after that date will be
22	What is the project expected start and complete date?	Spring to early summer
23	Will you be assigning a project manager to manage the project from your side?	Yes
24	Are we installing devices in carts once delivered to school?	Yes, deployment must be full service delivery to classrooms with devices ready to use
25	If yes, Will the installation of devices happen during school hours & what are the school hours?	Delivery to classrooms would be scheduled after school (2pm HS/2:30pm MS/3pm Elem) or planned for holiday break
26	Will the school create and provide an installation schedule?	Yes
27	Can the installation be done the following day after all equipment is confirmed received?	Yes
28	Are you planning to schedule multiple schools at a time?	No
29	Can the trash (empty boxes) be disposed of onsite?	No
30	Are there locations where it is required for charging stations be mounted?	Not for traditional charging carts (on wheels). If vendor specified a mounted or tall-standing charging solution then those would require mounting or safety strap
31	Is EPSD planning to purchase devices in advance to store at partner's facility? If yes, can EPSD provide an estimated quantity?	Per the RFP, all equipment will be received by the vendor and staged at their facility
32	Is EPSD purchasing device carts that will be stored at partner facility?	Per the RFP, all equipment will be received by the vendor and staged at their facility
33	What is the lead time the device needs to be delivered onsite at the school from the time the order is received?	We understand offsite staging requires time, please provide estimated lead time for services with proposals. Payments will be terms after receipt of equipment to the classrooms
34	Is the partner required to configure to school Wi-Fi profile and/or OS updates at its facility or onsite at each school?	Wi-Fi profiles will be pushed via MDM
35	Please provide a detailed scope of work on mounting a charging station, if required?	Not for traditional charging carts (on wheels). If vendor specified a mounted or tall-standing charging solution then those would require mounting or safety strap

36	Is the partner required to provide the asset tag? If yes, please provide a sample asset tag or the specification (information on asset tag, material (metallic), type of ink, etc.)	Asset tags provided by vendor Just serial and barcode as per the RFP
37	Can the partner pick-up the empty boxes at multiple schools once a week?	No, removal of packaging materials must be completed the day services are rendered at each school.
38	If purchasing the Chromebooks, would you be using Chrome Management Console, or will you be using another MDM Solution?	Yes, Chrome license must be included with the proposal
40	What is the Asset tag location on the unit?	Device lid or back of case
41	Do we need to perform BIOS asset tagging?	No
42	Do we need to tag the carts as well? If yes, please provide the location?	No
43	Will separate power adapters be purchased to wire the carts or power adapter from the devices will be used to wire the carts?	No, carts must be wired with adapters from the devices
44	Is there a standard number of adapters to wire on the carts or is every school different?	Numbers are standard for grade levels, these will be provided to the selected vendor with the classroom cart values
45	Are there any existing devices that need to be removed, hard drive wipe/shred, and recycled/resold?	Please note RFP "Optional Trade-in"
46	Can you provide approx. quantities along with make and model per location?	these will be provided to the selected vendor with the classroom cart values
47	Are the onsite technicians responsible for deinstalling these?	No, they will be scheduled for trade-in/e-recycle with vendor or 3rd party
48	Is there a central, secured storage room the technicians can stage the old devices in until the Asset Disposition team can pick them up?	Most of the schools do not have a space large enough to house all of the Chromecarts for trade-in. Vendor is responsible for retrieving carts and Chromebooks from classrooms
49	Is union labor required for the onsite resources?	Yes, onsite labor is subject to prevailing wage
50	Can pick-ups be made during normal business hours (Mon-Fri. 8am-5pm)?	With notice to the school the carts could be rolled out of the classrooms by the teacher to pick up from the hallway
51	Can pick-ups be made 1 time at each school after all new assets have been deployed to that school?	Yes, as long as the time between new equipment arrival and legacy equipment pickup is not long
52	What condition are the devices in? (ie. 1. Light scratches, 2. Moderate Damage but operable, 3. Heavy Damage – Inoperable)	Most devices would qualify as a 1, some 2 and the 3's we use for parts with our self-maintainer program
55	Typically young children do not require keyboards. Would EPSD accept an alternative proposal for a portion of the 5500 units to have a case and not a keyboard/case?	Yes, Student Refresh Option C could have the 1100 units for our lower elementary grades proposed without keyboard cases
56	If so, please specify the number of units with a keyboard/case requirement and the number of units with a case requirement only.	1100 units for our lower elementary grades proposed without keyboard cases

57	Does EPSD require the materials be removed from each site and recycled by the provider or brought to a designated recycle dumpster/area to be provided by the school system?	Vendor
58	What MDM is used by the district? Is the same solution used for all platforms	Currently EPSD uses Intune for Windows AutoPilot Devices and IOS, Mosyle for Mac OS and Google Admin Console for Chromebooks
59	Will the MDM platform change depending on product selection in this RFP?	MDM selection is subject to change
61	Outside of MDM enrollment, OS update, and SSID will there be a payload delivered during device configuration? If so, please quantify, in GB, the size of the app payload or image per OS platform or device type.	No
62	For Windows devices if an image is being deployed, will the district provide the image, or instead image requirement for a design, testing, and approval process?	Devices will use Autopilot or DEP enrollment
63	We note the Android tablet requirements include a stylus, but the iOS tablet requirements do not. Is this correct?	Correct
64	For Windows devices, will AD binding be required? If so, offsite or onsite? If offsite, will the district facilitate a temporary VPN tunnel for that purpose?	Devices will use Autopilot or DEP enrollment
65	Our you expecting a quote for new carts, or do you plan to use your existing; Qty 325 carts	New carts are required, current carts are pre-wired with HP Blue Tip chargers
70	Is it possible to get a list of the assets which will be replaced? That way I can accurately ascertain trade-in values	See documents: Inventory for trade-in appraisal
71	Is it at all possible to allow an extension for the proposal response of one-week to February 13, 2020	An extension is not planned at this time. Due date will be as noted in the RFP